2Q FYE 3/2026 Financial Results Briefing

November 13, 2025



https://www.tss.co.jp/

Securities code: 4333 Tokyo Stock Exchange Prime Market



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1. Management Strategy Topics



Notice Regarding Management Integration through the Establishment of a Joint Holding Company (Joint Share Transfer) between Toho System Science Co., Ltd. and R&D Computer Co., Ltd.





TOHO SYSTEM SCIENCE CO., LTD.

R&D COMPUTER CO., LTD.

November 13, 2025

Background and Purpose of Business Integration

Against a background of changes to external and internal environments and changes in the required functions and roles, we will combine our respective strengths in pursuit of enhanced value across the entire value chain as a new company forming the new core of the SIer industry.



TSS for Business (Strengths)

- ①Over 50 years in business
- ②Financial core business (customer base)
- 3 Mutually beneficial strategic relationship
- 4) Business talent development (training / education)

R&D for Technology (Strengths)

- ①Over 50 years in business
- 2 Broad, solid customer base
- 3 Building long-term cooperative relationships
- **4** Technical talent development (training / education)



Independent System Integrator

Generated Synergy

"Producer of Solutions for Social Issues"

- 1) Expansion of customer base and business portfolio
- 3Strengthening of human resource/organizational structure

- 2) Creation of new services/improvement of project efficiency
- **4** Cost efficiency and strengthening of management base

Backdrop

External Environment Changes

- Cyber security
- AI boom (4th gen.)
- System/software renewal TSE rules (next gen. TOPIX)
 - Business model transformation.
 - Intensifying competition

Customers

- DX promotion (investment) Incentives for production efficiency acceleration
- Scale expansion

- Changing, diversifying needs Reassessment of internal systems
 - Acceleration of insourcing

Medium- to Long-term Goals

Focus on portfolio transformation and stronger competitiveness through business synergies for the realization of a seamless society

[Management Goals (FYE March 2031] Sales: JPY 50 billion







New Mid-term Plan 2027 · Vision 500

New Mid-term Plan VISION2025

2027

Integration

2030
Realization of a
Seamless
Society

2025-2026

HOP (Merging): Quantitative Expansion

2025

- √ Expansion of customer needs
- √ Strengthening of proposal capabilities and competitiveness (increase of engineers)
- ✓ Portfolio transformation (market expansion)
- ✓ Further expansion of service business domains

Aggressive investment business scale expansion

2026-2028

STEP (Integration): Quality Improvement

- ✓ Further improvement of DX promotion capabilities
- √ Focus on digital business
- ✓ Improvement of stock revenue (business x technology)
- √ Strengthening of corporate domains (systematization)

Further increase in profits from increased added value

2028-2030

JUMP (Development): Ingenuity

- √ Solving social issues beyond customers, industries and business categories
- ✓ Advanced proposal capabilities (applied conversion)
- ✓ Analysis of common and specific market needs
- ✓ Establishment of new platform business

Demonstration of unified presence of harmony / integration

(Synergy) Expansion of Customer Base and Business Portfolio, Enhancement of Project Acquisition Capabilities

Efforts will be made to integrate the strategic and mutually beneficial relationships (contact points, knowhow, etc.) cultivated with customers by both companies for over half a century, to harmonize the system by unifying "TSS for Business" and "R&D for Technology," and to expand opportunities for incoming orders and enhance our service offerings.



Heighten productivity as a producer of resolutions for social problems, and co-create competitive advantages for our customers

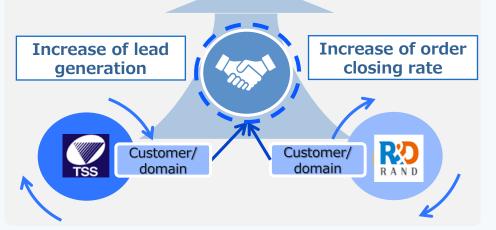


Expand customer base and business domains (expand opportunities for incoming orders)

Combination of both domains and collaboration of knowhow

⇒Expansion of cross-selling and up-selling opportunities through increased awareness

Enrichment of customer base



Enhance services by increasing engineers (improve LTV)

Expansion and scaling up of services with institutionalization of engineer collaboration

⇒Enhancement of project acquisition capabilities

Core × Infr

Infrastructure system

X

Service system

Business

+

Technology

Project acquisition capabilities

Increase in engineers

- Business SE (banks, life insurance, nonlife insurance, credit cards)
- Technical SE (cloud, agile, DB, AI)
- Service system SE (Salesforce, others)

Improvement of project acquisition capabilities

[Synergy] Creation of New Services / Improving Project Efficiency

The strategic and mutually beneficial relationships (contact points, knowhow, etc.) cultivated with customers by both companies for over half a century will be integrated, and the system will be harmonized by unifying "TSS for Business" and "R&D for Technology," to drastically improve proposal capabilities, quality and productivity.



Heighten productivity as a producer of resolutions for social problems, and co-create competitive advantages for our customers





Producing Establishment of competitive advantage **Utilization of assets (IT** assets) to create new services Research & Intellectual property development **Business capabilities Technical capabilities** Proposals for new customer segments

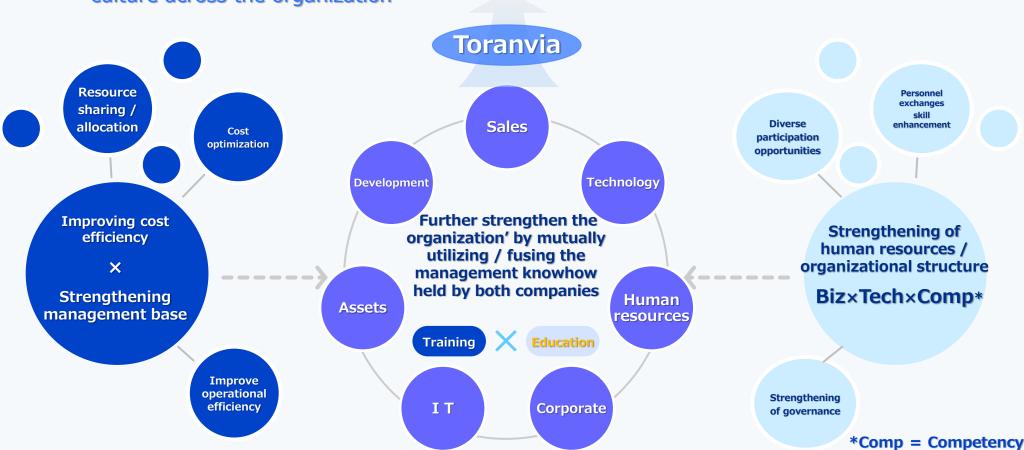


[Synergy] Building Optimal systems and Fostering Corporate Culture

Strengthening the ability to meet customer needs through enhanced organizational capabilities and individual growth, while integrating "TSS for training" and "R&D for education" to harmonize the system.

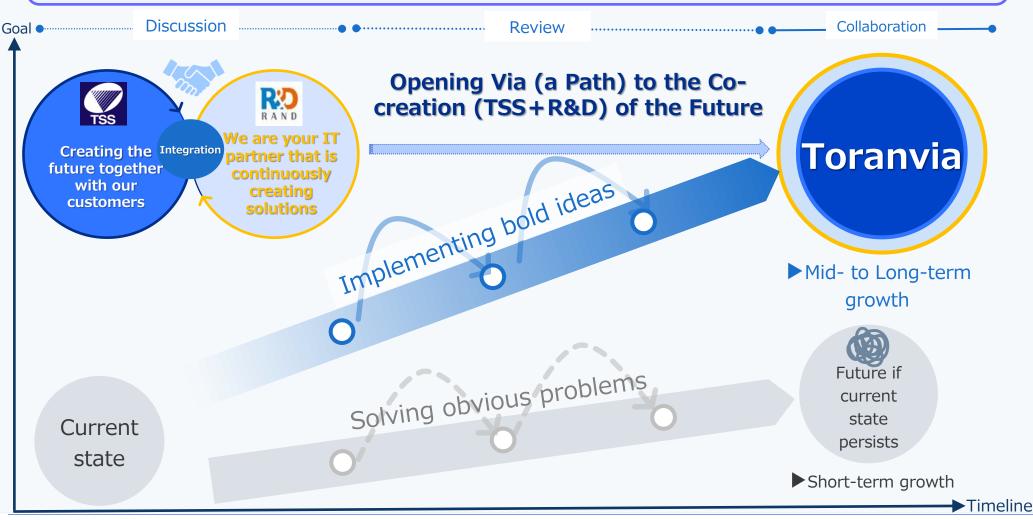


Enhance each employee's "individual" potential to foster a strong, replicable corporate culture across the organization



Origin of Trade Name (Source for Fostering of Corporate Culture)



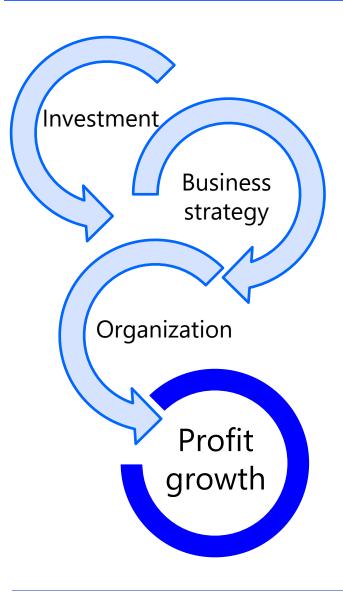




2. Financial Results for 2Q FY2025



[Production] Focused Initiatives



Enhancing Sales Capabilities Through Our Proprietary Al Applications

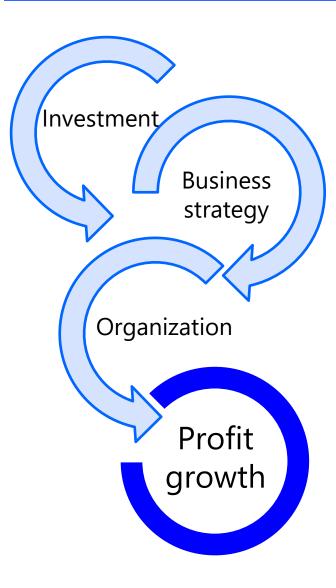
Expand scale of orders utilizing the DX Development and Promotion Center

Receive and expand orders for DX projects

Securing a large-scale migration project



[Orders Received] Focused Initiatives



Effective utilization of human resources thorough operational management

Investment in Training for Younger Employees(Acquisition of Digital Transformation Technology Certifications, Java Certifications, etc.)

Human Resources Partner Pool System for Strengthening Business Partners

Developing Multi-Project Managers

Enhancing Productivity with Generative Al

Enhancing Quality Thorough Project Monitoring



Performance Highlights

	2Q FY2024 (year-to-date)	2Q FY2025 (year-to-date)	Change	Change (%)
Net sales	8,783	8,592	-190	-2.2%
Operating profit	750	884	134	17.9%
(Operating profit margin)	8.5%	10.3%		
Ordinary profit	757	889	132	17.5%
(Ordinary profit margin)	8.6%	10.4%		
Profit	511	600	88	17.3%



Net Sales by Segment

Segment		2Q FY2024 (year-to-date)	2Q FY2025 (year-to-date)	Change	Change (%)
Software Development		8,606	8,423	-182	-2.1%
	Financial	6,227	5,895	-332	-5.3%
	Non-financial	2,378	2,528	149	6.3%
Information System Service, etc.		177	169	-8	-4.6%
Total		8,783	8,592	-190	-2.2%



Net Sales by Business Type (Software Development)

	Business Type	2Q FY2024 (year-to-date)	2Q FY2025 (year-to-date)	Change	Change (%)
Finar	ncial	6,227	5,895	-332	-5.3%
	Banking	1,494	1,447	-47	-3.2%
	Securities	633	597	-35	-5.7%
	Life insurance	1,300	988	-311	-24.0%
	Non-life insurance	2,072	2,053	-18	-0.9%
	Other	727	809	82	11.3%
Non-	financial	2,378	2,528	149	6.3%
	Communications	810	924	114	14.1%
	Other	1,567	1,603	35	2.3%

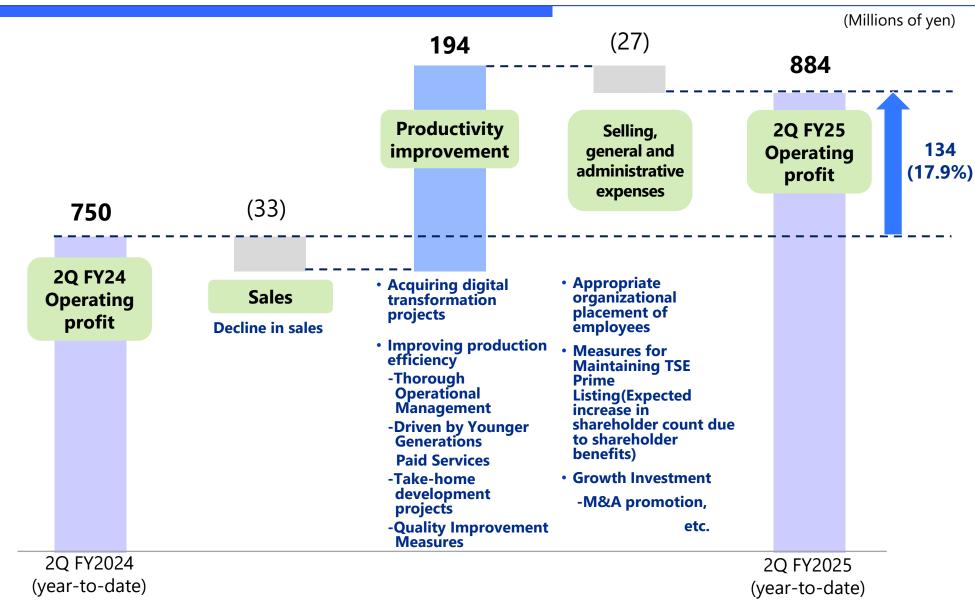


Net Sales Analysis by Business Type (Software Development)

Segment	Business Type		Net Sales Increase/Decrease Factors
	Banking	(-)	Conclusion of internet banking development project
	Securities	(-)	End of support for projects for internet-based securities companies
Financial	Life insurance	() Reduction in core system projects for internet-based life in companies	
	Non-life insurance	(-)	Reduction in core system maintenance projects
	Other	(++)	Expansion of package use projects for leasing companies Expansion of system upgrade projects for finance companies
Non-	Communications	(++)	Expansion of projects for building data utilization platforms
financial	Other	(+)	Expansion of DX projects in public and information services



Operating Profit Analysis





3. Financial Results Forecast for FY2025



Order Backlog by Business Type (Software Development)

Business Type		As of September 30, 2024	As of September 30, 2025	Change	Change (%)
Financial	Banking	524	507	-17	-3.3%
	Securities	211	264	53	25.1%
	Life insurance	363	296	-66	-18.3%
	Non-life insurance	559	701	142	25.4%
	Other	339	260	-78	-23.2%
Non- financial	Communications	251	262	10	4.3%
	Other	324	446	121	37.6%
Total		2,573	2,739	166	6.5%



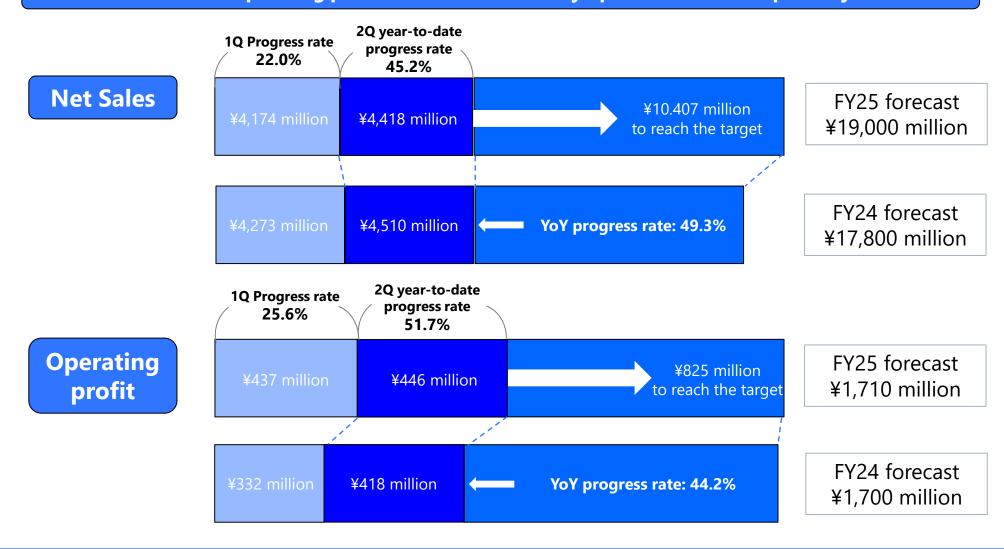
FY2025 Full-Year Performance Forecasts

	FY2024 results	FY2025 forecast	Change	Change (%)
Net sales	17,342	19,000	1,657	9.6%
Operating profit	1,658	1,710	51	3.1%
(Operating profit margin)	9.6%	9.0%	31	3.1/0
Ordinary profit	1,627	1,720	92	5.7%
(Ordinary profit margin)	9.4%	9.1%	<i>JL</i>	J.1 70
Profit	1,194	1,195	0	0.0%



FY2025 Full-Year Performance Forecasts (Progress)

Both sales and operating profit have shown a steady upward trend on a quarterly basis.





4. Reference

			(Millions of yen)
	(FY24 Ended March 31, 2025)	2Q FY25 (Ended September 30, 2025)
As	sets		
	Current assets Non-current assets	11,420 1,554	11,525 1,686
	Total assets	12,975	13,211
Lia	abilities		
	Current liabilities Non-current liabilities	2,021 2,132	1,994 2,135
	Total liabilities	4,154	4,129
Ne	et assets		
	Shareholders' equity Valuation and translation adjus	8,474 tment 346	8,666 415
	Total net assets	8,820	9,082
	Total liabilities and net assets	12,975	13,211



A highly trusted company that provides optimal system solutions!

We sincerely appreciate your continued support going forward.

Disclaimer

The purpose of this document is to provide information on the Company's financial results for the second quarter of the fiscal year ending March 31, 2026, and its future outlook. It is not intended as a solicitation to invest in securities issued by the Company.

The forward-looking statements regarding Toho System Science Co., Ltd. contained in this document reflect judgments made based on information currently available. These statements are subject to change due to inherent uncertainties in forecasts and changes in future business conditions.

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